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Veena Rao, Ph.D., MBA

Director

As a pharma, biotech and digital health veteran, Veena Rao, Ph.D., MBA, brings extensive experience launching products and building commercial organizations in the pre-launch and early launch phases.

Dr. Rao currently serves as Chief Business Officer of Portal Instruments, where she leads the identification, evaluation and negotiation of partnership opportunities.

Before Portal, she served as Chief Commercial Officer and Head of Corporate Development & Strategy at Beta Bionics where she led the commercial team and was responsible for the go-to-market strategy. Dr. Rao also spent more than a decade working for Eli Lilly in a number of commercial and technical roles.

She has a Ph.D. in Chemical Engineering from Stanford University and an MBA from the University of Virginia Darden School of Business.